

Curriculum Vitae

Personal information

Surname / First name **Bellini, Nicola**

Addresses Office: Scuola Superiore sant'Anna, Istituto di Management, 33 Piazza Martiri della Libertà, 56100 Pisa

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E-Mail n.bellini@santannapisa.it

Nationality Italian

Place and Date of Birth Parma (Italy) – September 9, 1957

Gender M

Work experience

Dates November 1991 to date

Employer **Scuola Superiore Sant'Anna, Pisa** (<http://www.sssup.it>)
Scuola Superiore Sant'Anna is a State university college under special regulations and operates in the field of applied sciences.

Occupation or position held January 2005 to date: Full Professor of "Economia e gestione delle imprese" (Business economics and management)
November 1999 – December 2004: Associate Professor
November 1991 – October 1999: Research Fellow
2002-2010: Director of the Research Center "LINK - Innovazione e sistemi territoriali"; since January 2003, transformed into IN-SAT Lab (Research Laboratory on Innovation Systems) and, since 2007, into MAIN Lab (Management & Innovation Lab) (<http://www.main.sssup.it>)

Main activities and responsibilities Teaching and research.

Type of business or sector University

Dates September 2014 – June 2018

Employer **Groupe Sup de Co La Rochelle** (www.esc-larochelle.fr)
La Rochelle Business School is an association, founded in 1988, and is member of the French Conférence des Grandes Ecoles. In 2002, its expertise in the tourism sector led to the creation of a dedicated school: La Rochelle Business School of Tourism. La Rochelle Business School is accredited AACSB and TEDQual.

Occupation or position held Director of the Institute of Tourism, professor in Economics and Management of Tourism

Main activities and responsibilities Teaching and research.

Type of business or sector Higher Education

Dates 2013 to 2015

Employer **Gran Sasso Science Institute, L'Aquila** (<http://www.gssi.infn.it>)
The Gran Sasso Science Institute is an international PhD school and a center for advanced studies in physics, mathematics, computer science and social sciences, located in L'Aquila, financed by the Italian government and supported by the Organization for Cooperation and Economic Development (OECD).

Occupation or position held Member of the board.
Deputy chair of the PhD program in Urban Studies

Main activities and responsibilities Teaching and research.

Type of business or sector University

Dates March 2009 to March 2011

Employer **Irpet – Istituto Regionale per la Programmazione Economica della Toscana, Firenze** (<http://www.irpet.it>)
Irpet is the institute for economic planning of the Region of Tuscany and provides economic and social

research to the regional institutions. Together with IRES – Piedmont, Irpet is the oldest and most prestigious regional research center in Italy. Established: 1968. Staff: 50. Budget: 4.6 mio € (2009).

Occupation or position held	Director
Main activities and responsibilities	Management and scientific direction
Type of business or sector	Economic research
Dates	September 1990 – October 1991
Employer	Regione Emilia Romagna, Bologna (http://www.regione.emilia-romagna.it/)
Occupation or position held	President's Cabinet Office
Main activities and responsibilities	President's assistant on economic policy and regional planning
Type of business or sector	Civil service
Dates	1982-1990
Employer	Società di studi economici Nomisma, Bologna (http://www.nomisma.it/) <i>Nomisma is an independent economic "think tank" established in Bologna in 1981, researching and consulting on applied economic issues, industrial policy, regional planning, development and growth.</i>
Occupation or position held	Research fellow
Main activities and responsibilities	Since 1986 responsible for the Industrial Policy dept ("Laboratorio di politica industriale"). Supervisor: prof. Patrizio Bianchi
Type of business or sector	Research and consultancy on industrial policies in Italy and abroad

Other appointments at the Scuola Superiore Sant'Anna

2010 – 2014: Co-Director of the Confucius Institute in Pisa (<http://www.sssup.it/confuciopisa>).
2007-2014: Director of the Galileo Galilei Italian Institute at Chongqing University, PRC (<http://gqii.cqu.edu.cn>).
2005-2014: in charge of the co-operation with Chongqing University.
From 2007 to 2010 member of the board of the Scuola Superiore Sant'Anna, designated by the Alumni Association.
From November 2002 to December 2004 Director of the Students Affairs Division (Divisione "Formazione Universitaria e alla Ricerca").
From 2002 to 2004 elected member of the Board as representative of the associate professors.
From March 1996 to June 2002: chairman of the board of Pont-Tech in Pontedera (Pisa), agency for the technological development of the local economy, established in 1996 by the Provincial Council of Pisa, the City Council of Pontedera, Scuola Superiore Sant'Anna and Piaggio (<http://www.pont-tech.it>).
From May 1995 to December 1998 Director of the Laboratory on Business economics and innovation management.

Teaching (other)

- Professor at the PhD Program in Urban Studies, Gran Sasso Science Institute, L'Aquila (member of the committee), from 2013 to 2015;
- Affiliated Professor of International Marketing at the Grenoble Ecole de Management (France), from 2012 to 2013;
- Visiting Professor of Territorial Marketing at the University of Pisa from 2005 to 2008;
- Visiting Professor of Strategic Management and Marketing at the University of Sassari from 1996 to 1999;
- Visiting Assistant Professor of Political Economy at the Stanford University Center in Florence from 1988 to 1999.

Boards, scientific committees

From 2015 to date: Strategic co-Editor of the journal "Symphonia. Emerging Issues in Management" (<http://symphonia.unimib.it/>)
From 2015 to date: member of the scientific committee of the Master in Tourism Management, LUISS Business School, Rome (Italy).
From 2015 to date: member of the Association Francophone de Management du Tourisme (AFMAT, www.afmat.org). In May 2017 I was elected to the board of directors of the Association.
From 2010 to 2017: member of the Scientific advisory board of the Centre for Inter-organizational Innovation Research (CiIR), a joint program of the Luleå Technical University and Umeå University

(Sweden).

From 2008 to 2011: member of the board and trustee of the Regional Studies Association (www.regional-studies-assoc.ac.uk) and Chair of the RSA Research Networks Committee. 2007-2009: country representative of the RSA in Italy

From 2008 to 2010 member of the Expert group of the Cross-border Cooperation Program Italy – France Maritime

From 2007 to 2010: member of the board of the Italian Regional Science Association (www.aisre.it).

From 2006 to 2009: member of the Scientific Committee of the Istituto Regionale per la Programmazione Economica della Toscana (IRPET), Florence (www.irpet.it)

From 2004 to 2006: member of the editorial board of the journal “Scienze regionali” (<http://www.francoangeli.it/riviste/sommario.asp?IDRivista=103>).

From 2003 to 2004: member of the Scientific Committee of the European cooperation program Interreg IIIb – “Euromedsys”; from 2006 to 2007: chairman of the Scientific Committee of the European cooperation program Interreg IIIb – “Euromedsys II” (<http://www.euromedsys.com/>).

Other appointments

From 2012 to 2016 he worked as expert for the European Commission, D.G. Regional Policy, assessing smart specialization strategies in nine European regions.

March 2005: member of a study mission of the Italian Foreign Ministry to Argentina to evaluate the Integrated program of technical cooperation.

From 1991 to 2002: founding partner of the research and consultancy company “Laboratorio di politica economica regionale”, Bologna.

October - November 2001: invited consultant for the international cooperation program of the State of Chiapas (Mexico).

May - June 1995; visiting practitioner, School of Education, Stanford University, Stanford (USA).

From 1985 to 1994: member of the board of the Centro di Informazione Tessile dell'Emilia Romagna (CITER), Carpi

September 1982: appointed as economist to the Economic commission of the UN for Africa (renounced).

Memberships

- Fellow, *Regional Studies Association* (www.regional-studies-assoc.ac.uk)

- Fellow, *Academy of Social Sciences*, U.K. (www.acss.org.uk)

- Member of the board of directors, *Association Francophone de Management du Tourisme* (www.afmat.org)

Education and training

Dates	1979-1981
Name and type of organization	The Johns Hopkins University, School of Advanced International Studies (SAIS), Washington, D.C. (USA)
Title of qualification awarded	Master of Arts, May 1981. Diploma, May 1980 (Bologna Center, Bologna)
Principal subjects	International Economics. European Area Studies.
Notes	Fellowship of the Johns Hopkins University and travel grant of the Fulbright Program. Final examination: with distinction
Dates	1975-1979
Name and type of organization	Università degli Studi, Facoltà di Scienze Politiche, Pisa (Italy) and Scuola Superiore di Studi Universitari e di Perfezionamento, Sezione di Giurisprudenza e Scienze Politiche, Pisa (Italy)
Title of qualification awarded	Laurea in Scienze Politiche, June 1979; Diploma, November 1979
Principal subjects	Political Science. International Relations.

Personal skills and competences

Mother tongue

Italian

Other language(s): Self-assessment

Understanding		Speaking		Writing
Listening	reading	Spoken interaction	Spoken production	

English	C2	proficient	C2	proficient	C2	proficient	C2	proficient	C2	proficient
French	C2	proficient	C2	proficient	C2	proficient	C2	proficient	C2	proficient
German	B1	independent	C1	proficient	A2	basic	A2	basic	B2	independent

good command of Microsoft Office™ tools (Word™, Excel™ and PowerPoint™), of main internet browsers and multimedia software, in both Windows and MacOS environment.

Annex: Publications:

Books

- *Stato e industria nelle economie contemporanee*, Roma: Donzelli, 1996
- *Business Support Services: Marketing and the Practice of Regional Innovation Policy*, Cork: Oaktreepress, 2002

Co-authored / edited books

- *Il sistema fieristico italiano*, Milano: Ed. Il Sole 24 Ore, 1988
- *Industria e aeroporto a Bologna*, Roma: SIPI, 1989
- *Strategie e valutazione nella politica industriale*, Milano: F. Angeli, 1991
- *Tendenze e vie di cambiamento dell'industria toscana*, (with R. Varaldo and A. Bonaccorsi) Milano: Franco Angeli, 1997
- *Il marketing territoriale. Scenari, esperienze, prospettive*, Milano: Franco Angeli, 2000
- *L'offerta di servizi innovativi alle imprese*, Firenze: Unioncamere Toscana, 2000
- *L'internazionalizzazione delle pubbliche amministrazioni locali e regionali. Contenuti, esperienze, prospettive* (ed. by E. Ongaro and G. Salotti), Milano: EGEA, 2002
- *Ricerca universitaria e processi di innovazione. Le piccole e medie imprese nel Progetto Link* (co-author and editor with L. Ferrucci), Milano: Franco Angeli, 2002
- *La politica regionale per l'innovazione tecnologica e il rafforzamento dell'area high-tech in Toscana. Contributi di analisi*, Quaderni della Programmazione, n. 11, Firenze: Regione Toscana, settembre 2003.
- *The theory and practice of local development. Opportunities for cooperation between Mediterranean Regions* (editor with E. Giuliani, C. Pietrobelli and R. Rabellotti), Firenze: IRPET – Regione Toscana, 2004
- *Analisi e ricerca sulla riorganizzazione dei distretti industriali e dei sistemi produttivi locali*, Firenze: Regione Toscana, 2006
- *Internazionalizzazione e sviluppo regionale* (editor with A. Calafati), Milano: Franco Angeli, 2007
- *Le relazioni internazionali dei territori: economia istituzioni e società* (editor with A. Bramanti and E. Ongaro), Roma: Donzelli editore, 2008
- *Conoscenza, innovazione e sviluppo. Un futuro possibile per il sistema-territorio della Provincia di Grosseto*, editor and co-author with G. Elia, E. Bonari, M. Ciampa, L. Rocchi, Grosseto: ISGREC, 2009
- *Il paesaggio sonoro e la valorizzazione culturale del territorio. Riflessioni a partire da un'indagine sui luoghi pucciniani* (with G. Cortesi G., E. Izis, M. Lazzeroni), Bologna: Patron Editore, 2010
- *Regional Development Agencies: The Next Generation?* (editor with M. Danson and H. Halkier), London: Routledge, 2012
- *Europe's Changing Regional Geography. The Impact of Inter-regional Networks*, (editor with U. Hilpert), London: Routledge 2013
- *Tourism in the City. Towards an Integrative Agenda on Urban Tourism* (with C. Pasquinelli), Berlin: Springer, 2017
- *Gastronomy and Local Development. Quality of products, quality of places, quality of experiences* (with C. Clergeau and O. Etcheverria), London: Routledge, 2019

Articles in refereed journals

- *Servizi reali e politica industriale a livello locale* (co-author with P. Bianchi, M.G. Giordani and F. Pasquini), in "Stato e mercato", n. 16, aprile 1986, 123-146
- *Regolazione del prodotto e concorrenza*, in "L'industria", n. 3, luglio - settembre 1988, 379-409
- *Public policies for local networks of innovators* (co-author with P. Bianchi), in "Research Policy", 1991, 20:5, 487-497
- *Regional Economic Policies and the Non-Linearity of History*, in "European Planning Studies", vol. 4, no. 1, 1996, 63-73
- *Politique industrielle en Émilie-Romagne: Un modèle en quête de son avenir*, in "Pôle Sud", 5-1996, 117-131
- *Le diversità dell'industria italiana nella nuova integrazione economica internazionale* (co-author with R. Varaldo, A. Bonaccorsi and M. Riccaboni), in "Economia e politica industriale", 1998, n. 100, 7-43
- *La programmation du développement régional. Des velléités à l'utopie réaliste: le cas de la Toscane* (co-author with G. Bianchi), in "Pôle Sud", 8 - 1998, 98-113
- *Real Services: A Re-appraisal*, in "European Planning Studies", 2000, vol. 8, no. 6, 711-728
- *Marketing e governance nella politica dell'innovazione*, in "L'industria", XXIII-3, luglio-settembre 2002, 441-455
- *Le politiche dell'innovazione delle regioni italiane: limiti e opportunità della prospettiva federalista* (co-author with M. Lazzeroni), in "L'industria", XXIV-2, aprile - giugno 2003, 351-362
- *Territorial governance and place image*, in "Symphonia. Emerging Issues in Management", 2004-1, 14-26
- *Infrastrutture immateriali e sviluppo: le reti dei servizi reali*, in "L'industria", special issue on "Oltre lo stato regolatore: scenari e politiche industriali per un'economia globalizzata", 2008, 191-206
- *Market-driven management: the policy implications*, in "Symphonia. Emerging Issues in Management", 2008-1, 34-44
- *Il Brand Reticolare. Strumenti interpretativi e di analisi per una lettura relazionale del marchio di luogo* (co-author with C. Pasquinelli), in "Mercati e competitività", n. 3, 2011, 65-84
- *Science and technology parks in the age of open innovation. Ideas and lessons from the Finnish case* (coauthor with J. Teräs and H. Ylinenpää), in "Symphonia. Emerging Issues in Management", 2012, n. 1, 25-44

- *The territorial approach to cultural economy: new opportunities for the development of small cities* (co-author with G. Cortesi, A. Loffredo, M. Lazzeroni), in "European Planning Studies", 21 (4), April 2013, 452-472
- *Ouverture de "Smart Specialisation, Global Markets and Innovation Policies"* (co-author with S. Brondoni), in "Symphonya. Emerging Issues in Management", 2015, n. 1, 1-5
- *Smart specialisation in Europe: looking beyond regional borders*, in "Symphonya. Emerging Issues in Management", 2015, n. 1, 22-29
- *Urban brandscape as value ecosystem: The cultural destination strategy of fashion brands* (co-author with C. Pasquinelli), in "Place Branding and Public Diplomacy", February 2016, 12 – 1, 5-16, doi:10.1057/pb.2015.21
- *The Local Embeddedness of Foreign Campuses: The Case of Tongji University in Florence* (co-author with C. Pasquinelli, S. Rovai and S. Tani), in "Journal of Studies in International Education", 2016, 20(4), 371–385, DOI: 10.1177/1028315316656941
- *Ouverture de "Global Tourism in Global Markets"* (co-author with S. Brondoni), in "Symphonya. Emerging Issues in Management", 2016, n. 1, 1-6
- *The concierge. Tradition, obsolescence and innovation in tourism* (co-author with L. Convert), in "Symphonya. Emerging Issues in Management", 2016, n. 2, 17-25, DOI: 10.4468/2016.2.03bellini.convert
- *Tourism and regional economic resilience from a policy perspective: lessons from smart specialisation strategies in Europe* (co-author with F. Grillo, G. Lazzeri and C. Pasquinelli), in "European Planning Studies", 2017, 25 (1), 140-153, DOI: 10.1080/09654313.2016.1273323
- *Virtual Cultural Experiences: The Drivers of Satisfaction* (co-author with M. Bergamasco, R. Brehonnet, M. Carrozzino and J. Lagier), in "Symphonya. Emerging Issues in Management", 2018, 2, 52-65, DOI: 10.4468/2018.2.5bellini.bergamasco.brehonnet.carrozzino.lagier
- *Enjeux et défis du "tourisme urbain"* (co-author with C. Guibert and M. R. Khomsi), in "Téoros. Revue de recherche en tourisme", 2019, 38(1), 1-7.

Chapters in edited books

- *La teoria economica della guerra* (co-author with P. Bianchi), in C. Jean (ed.), *La guerra nel pensiero politico*, Milano: Franco Angeli, 1987, 201-222
- *Germania federale e Giappone: storia e caratteri fondamentali di due modelli di politica industriale e commerciale*, in P. Bianchi and M.G. Giordani (ed.), *L'amministrazione dell'industria e del commercio estero*, Bologna: Il Mulino, 1990, 71-118
- *The management of the economy in Emilia-Romagna: the PCI and the regional experience*, in R. Leonardi - R.Y. Nanetti (ed.s), *The Regions and European Integration. The case of Emilia Romagna*, London - New York: Pinter, 1990, 109-123 [also published in Italian, Milano: F. Angeli, 1990]
- *The industrial policy of Emilia Romagna: the business service centres* (co-author with M.G. Giordani and F. Pasquini), in R. Leonardi - R.Y. Nanetti (ed.s), *The Regions and European Integration. The case of Emilia Romagna*, London - New York: Pinter, 1990, 171-186 [also published in Italian, Milano: F. Angeli, 1990]
- *La politica industriale della difesa*, in F. Gobbo (ed.), *L'industria italiana degli armamenti*, Roma: Centro militare di studi strategici, 1990, 179-225
- *La politica industriale tra regionalizzazioni e regionalismi*, in *Nomisma, Rapporto 1992 sull'industria italiana*, Bologna: Il Mulino, 1993.
- *Pubblico e privato: il caso dell'Italia*, in *Pubblico e privato. Problemi e esperienze a confronto*, ed. S. Beretta, Quaderni della rivista "Il Politico" n. 37, Milano: Giuffrè, 1993, 29-36
- *Le implicazioni di politica industriale nelle condotte delle piccole e medie imprese*, in P. Bartolozzi, F. Garibaldi (ed.s), *Lavoro creativo e impresa efficiente. Ricerca sulle piccole e medie imprese*, Roma: Ediesse, 1995, 215-231
- *Il decentramento delle politiche industriali come strumento di rilancio delle economie locali*, in Pavan, A. (ed.), *Riflessioni sulla democrazia locale*, Gorle: C.E.L., 1995, 175-182
- *Distretti e sistemi locali di piccole imprese: problemi di politica*, in Varaldo, R. and Ferrucci, L. (ed.), *Il distretto industriale tra logiche di impresa e logiche di sistema*, Milano: F. Angeli, 1997, 298-320.
- *The case of ERVET in Emilia-Romagna: Towards a Second-Generation Regional Development Agency* (co-author with F. Pasquini), in Halkier, H. et al. (ed.), *Regional Development Agencies in Europe. Past Experiences and Future Perspectives*, London: Jessica Kingsley Publishers, 1998, 253-270
- *Il marketing territoriale tra economia e politica*, in N. Bellini (ed.), *Il marketing territoriale. Scenari, esperienze, prospettive*, Milano: Franco Angeli, 2000, 16-32
- *Planning the Learning Region: the Italian Approach*, in F. Boekema, K. Morgan, S. Bakkers, R. Rutten (ed.s), *Knowledge, Innovation and Economic Growth. The Theory and Practice of Learning Regions*, London: Edward Elgar, 2000, 95-114
- *The role of the university in constituency-building for industrial and territorial innovation: reflections on an Italian experience*, co-author with A. Piccaluga, in R. E. López-Martínez – A. Piccaluga (ed.s), *Knowledge Flows in National Systems of Innovation. A Comparative Analysis of Sociotechnical Constituencies in Europe and Latin America*, Cheltenham: Edward Elgar, 2000, 122-154
- *The Decline of State-Owned Enterprise and the New Foundations of State-Industry Relationship*, in P. Toninelli (ed.), *The Rise and Fall of State-Owned Enterprise in the Western World*, Cambridge: Cambridge University Press, 2000, 25-48
- *L'internazionalizzazione di regioni ed enti locali: un tema in evoluzione*, in Ongaro, E., Valotti, G. (ed.s), *L'internazionalizzazione di regioni ed enti locali. Contenuti, esperienze, prospettive*, Milano: ETAS, 2002, 3-13
- *Il marketing della ricerca*, co-author with A. Raimondi, in Bellini, N., Ferrucci, L. (ed.s), *Ricerca universitaria e processi di innovazione. Le piccole e medie imprese nel Progetto Link*, Milano: Franco Angeli, 2002, 330-346

- *Insegnamenti per la teoria e per la prassi del rapporto tra ricerca pubblica e piccole e medie imprese*, co-author with L. Ferrucci, in Bellini, N., Ferrucci, L. (ed.s), *Ricerca universitaria e processi di innovazione. Le piccole e medie imprese nel Progetto Link*, Milano: Franco Angeli, 2002, 347-358
- *I servizi reali alle imprese: ruolo e opportunità* (co-author with F. Condorelli), in AA.VV., *Modelli di cooperazione tra sistemi economici locali del Mediterraneo*, Firenze: Regione Toscana – Programma Euromedys, 2004, 39-62
- *Le attività di promozione commerciale e Le attività di cooperazione decentrata*, in A. Alfieri (ed.), *La politica estera delle regioni*, Roma – Bologna: Arel – Il Mulino, 2004, 161-180
- *Servicios de apoyo a las empresas: una mapa conceptual y algunas prácticas interesantes*, in M.D. Parrilli, P. Bianchi, R. Sugden (ed.s), *Alta Tecnología, Productividad y Redes*, Tlaxcala: El Colegio de Tlaxcala, 2005, 141-168
- *Linee per una politica industriale regionale*, in Bianchi, G. (ed.), *Il cuore antico ha un futuro. Innovazione, sviluppo, programmazione in Toscana*, Firenze, IRPET, 2005, 201-214
- *Business Support Policies*, in Bianchi, P. and Labory, S. (ed.s), *International Handbook of Industrial Policy*, Cheltenham: Edward Elgar, 2006
- *Verso una "globalizzazione sostenibile": un quadro di riferimento per l'analisi delle relazioni internazionali di regioni ed enti locali* (co-author with A. Bramanti) in Bellini, N., Calafati, A. (ed.), *Internazionalizzazione e sviluppo regionale*, Milano: Franco Angeli, 2007
- *Learning about innovation in Europe's regional policy* (co-author with M. Landabaso) in Rutten, R. and Boekema, F. (ed.s), *The learning region: Foundations, state-of-the-art, future*, Cheltenham: Edward Elgar, 2007
- *Creation and management of Partnerships: Typologies and Guidelines* (co-author with M. Ljung and K. Nielsen), in P. Federighi, A.P. Cornett and M. Ljung (ed.s), *Regional Knowledge Management. Promoting Regional Partnerships for Innovation, Learning and Development*, Firenze: Regione Toscana, 2007, 53-78
- *Business Support Services: A Conceptual Framework and some Interesting Practices*, in Parrilli, M.D., Bianchi, P., Sugden, R. (ed.s), *High Technology, Productivity and Networks. A Systemic Approach to SME Development*, Houndmills, Basingstoke: Palgrave Macmillan, 2008, 95-116
- *Regional Policies in the Knowledge-Economy Scenario: the Role of Europe's Connected Peripheries*, in Runiewicz-Wardyn, M. (ed.), *Knowledge-based Economy as Factor of Competitiveness and Economic Growth*, Warsaw: Academic and Professional Press – Leon Kozminski Academy of Entrepreneurship and Management, 2008, 117-129
- *Presentazione in Bianchi G., Appunti di un programmatore. Firenze, la Toscana e le regioni di Giuliano Bianchi*, Firenze: Irpet, 2009, 5-8
- *Eccellenze e buone pratiche: una nota di metodo in P. Lattarulo (ed.), Buone pratiche nelle imprese, nei servizi pubblici, nella società. Casi di studio per la Toscana*, Firenze: Irpet, 2009, 421-425
- *Per un Polo Territoriale della Conoscenza: dall'analisi a una proposta di "patto locale" nella Provincia di Grosseto* (co-author with A. Loffredo and I. Martinez), in N. Bellini, G. Elia, E. Bonari, M. Ciampa, L. Rocchi (ed.s), *Conoscenza, innovazione e sviluppo. Un futuro possibile per il sistema-territorio della Provincia di Grosseto*, Grosseto: ISGREC, 2009, 17-46
- *Le vie di cambiamento dell'industria toscana: politica e imprese quindici anni dopo*, in AA.VV., *La Scuola di Riccardo Varaldo. Relazioni personali e percorsi di ricerca*, Pisa: Pacini, 2010, 213-222
- *La valorizzazione del patrimonio pucciniano: alcune proposte di marketing territoriale* (co-author with M. Lazzeroni), in N. Bellini, G. Cortesi, E. Izis, M. Lazzeroni (ed.s), *Il paesaggio sonoro e la valorizzazione culturale del territorio. Riflessioni a partire da un'indagine sui luoghi pucciniani*, Bologna: Patron Editore, 2010, 77-96
- *"Voglio vivere così": immagini e identità della Toscana contemporanea*, in Grassi, M. and Pacetti, M. (ed.s), *Investire in Toscana*, Firenze: Passigli Editori, 2010, 49-68
- *Managing Othemess. The political economy of place images in the case of Tuscany* (co-author with A. Loffredo and C. Pasquinelli) in Ashworth, G.J. - Kavaratzis, M. (ed.s), *Towards Effective Place Brand Management: Branding European Cities and Regions*, Cheltenham: Edward Elgar, 2010, 89-115
- *Regional Development Agencies: a generational story and RDA futures?* (co-author with M. Danson and H. Halkier), in N. Bellini, M. Danson and H. Halkier (ed.s), *Regional Development Agencies: The Next Generation?*, London: Routledge, 2012, 1-6 and 307-311
- *Europe's changing regional geography: the impact of inter-regional networks and Europe's changing geography in perspective* (co-author with U. Hilpert), in N. Bellini, U. Hilpert (ed.s), *Europe's Changing Regional Geography. The Impact of Inter-regional Networks*, London: Routledge, 2013, 3-27 and 193-202
- *"Smart specialisation": le sfide del nuovo ciclo di programmazione comunitaria per il regionalismo italiano*, in Ires Piemonte, Irpet, Srm, Eupolis Lombardia, Ipres, Liguria Ricerche, *La finanza territoriale. Rapporto 2013*, Milano: Franco Angeli, 2013, 133-139 (also published in Agnoletti C. et al., ed.s, *Competitività urbana e policentrismo in Europa*, Bologna: Il Mulino, 2014, 271-278)
- *Case D: The Power of Soft Infrastructure in Influencing Regional Entrepreneurship and Innovativeness* (co-author with C. Pasquinelli) in F. Go, A. Lemmetyinen and U. Hakala (ed.s), *Harnessing Place Branding Through Cultural Entrepreneurship*, London: Palgrave MacMillan, 2015, 159-177
- *Smart Specialisation: l'esperienza delle regioni italiane* (co-author with S. Bertini, A. De Crinito, M. Baccan, M. Pillarella, E. Villa, E. Guccione), in R. Antonetti, G. Corò, F. Gambarotto (ed.s), *Uscire dalla crisi. Città, comunità, specializzazione intelligenti*, Milano: Franco Angeli, 2015, 189-199
- *Branding the Innovation Place: Managing the Soft Infrastructure of Innovation* (co-author with C. Pasquinelli), in U. Hilpert (ed.), *Handbook on Politics and Technology*, London: Routledge, 2016, 79-90
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